



Jean-Christophe MUIA

SENIOR MANAGEMENT EXECUTIVE /
BUSINESS DEVELOPMENT / LEADERSHIP IN
INDUSTRIAL STRATEGY

COORDONNÉES

📍 LA CUEILLE, 49 SUR LA
ROCHE, 01450, PONCIN

☎️ 06.88.10.58.66

✉️ jeanchrismuia@hotmail.com

COMPÉTENCES

High experience in Business Development and General Management, managing companies and business development teams in many fields: Oil & Gas, Nuclear, Petrochemical, mechanical, infrastructures and construction.

High capability to translate strategy in clear target for the organization and always very close to the markets.

High capability to implement the strategic concepts

Thorough experience in international and multicultural management

Specialties: International Business Development / General

Management

Profit & Loss

Competitive analysis

External growth & acquisition

Turnaround and restructuring management

Identification of market needs

RESUME

ALTRAD PREZIOSO, BD Dir Continental Europe & CEO

ALTRAD Services Suisse 2010-2025

Senior Executive, Business Development & BU Management

*Driving international business growth, with a focus on the energy, construction, and maintenance sectors.

*Managing a team of over 180 peoples, with a strong operational and strategic focus, turnover 150Meur

*Developing large-scale technical and commercial partnerships, negotiating complex contracts.

*Implementing strategies to optimize financial performance and market developments.

*Managing multi-site projects, particularly in Europe and Africa, with expertise in technical and quality management.

PREZIOSO Angola 2002 – 2009

BU Director, Sector and Regional Management / Offshore and Onshore Works

*Managed a team of 70 employees, particularly in industrial maintenance

*Developed and managed offshore projects for major clients such as Exxon, Chevron, and Total

*Negotiated multi-million-dollar contracts, maintained operational performance

*Implemented local expansion strategies and managed long-term client relationships

PREZIOSO Congo 2000 – 2002

BU Director / Offshore Maintenance Operations

*Managed 120 peoples

*Offshore project management, contract negotiations, feasibility studies, client management and development

PREZIOSO Vietnam 1995 – 1999

Creation of a new subsidiary and BU Manager

- Mission to open a new subsidiary in the new country for the group and begin operations

- Management and 360° vision (very informative)

Education

Master Degree Material & Corrosion

Working tool / ERP / CRM / Pack Office

Langues

Français, Anglais, Italien, Portugais (fluent)

Espagnol, Vietnamien (intermédiaire)

Allemand (notions)