

Media Release

DKSH Enters Exclusive Distribution Agreement with Ashland in France

DKSH has signed an exclusive distribution agreement with Ashland, a global leader in specialty additives, for its additives range for the paints and construction sectors in France. Through its distribution network and service offering, DKSH will drive business growth and enhance market access for Ashland's high-performance product portfolio.

Miribel, France, June 10, 2025 – DKSH's Business Unit Performance Materials, a leading distributor of specialty chemicals and ingredients, will provide marketing, sales, logistics, and distribution services for Ashland's additives range in France, including key product lines such as trademarked products including Natrosol, Aquaflow, Drewplus, Culminal, Strodex, PHlex, Silipon, Blanose, and Easy-wet.

This strategic partnership builds on the initial success of the Easy-wet line distributed by DKSH France since the beginning of the year. Following strong commercial demand, Ashland has now entrusted DKSH with the entire distribution of its additives portfolio in the market.

Well-known globally for its innovative, sustainable, and high-quality solutions in specialty additives and ingredients, Ashland serves key industries such as architectural and decorative paints, industrial coatings, and construction. Ashland's products are recognized for their performance, reliability, and environmental stewardship.

Hugues Rousseau, Local Specialty Chemicals Industry Business Line Manager, DKSH, commented: "We are proud to partner with Ashland, a company known for its innovation and quality. This collaboration reflects our commitment to delivering innovative and high-performance solutions to our clients in the French market. Our customers will benefit from these renowned additives, which enrich our product offering."

This partnership underscores DKSH's ongoing commitment to expanding leading producers to new markets while reinforcing its position as a trusted partner for sustainable growth in the life science and industrial specialties industries.

About Ashland

Ashland is a global specialty materials company that serves customers in a wide range of consumer and industrial markets, including personal care, pharmaceuticals, coatings, construction, and energy. With a strong focus on innovation, Ashland develops science-based solutions that add value through performance, quality, and sustainability. The company is committed to responsible chemistry, delivering high-performance ingredients and additives that meet evolving market and regulatory demands. www.ashland.com

About DKSH

For 160 years, DKSH has been delivering growth for companies in Asia and beyond across its Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, DKSH offers sourcing, market insights, marketing and sales, eCommerce, distribution and logistics as well as after-sales services, following its purpose of enriching people's lives. DKSH is a participant of the United Nations Global Compact and adheres to its principles-based approach to responsible business. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 28,060 specialists, generating net sales of CHF 11.1 billion in 2024. DKSH Business Unit Performance Materials distributes specialty chemicals and ingredients for food, pharmaceutical, personal care, and various industrial applications. With 58 innovation centers and regulatory support worldwide, DKSH creates cutting-edge formulations that comply with local regulations. With around 1,720 specialists, the Business Unit generated net sales of CHF 1.4 billion in 2024. www.dksh.com/pm

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